

# Real Estate and Market Analysis

[See study programme](#)

## Autumn 2024 (1. semester)

<a href="#">Mathematics</a>	MAT1001 7.5 sp
<a href="#">Practical Estate Agency Brokerage I</a>	RE215E 7.5 sp
<a href="#">Law for Estate Agents 1</a>	RE217E 7.5 sp
<a href="#">Business Economics with Relevant Computer Software</a>	ECO1002 7.5 sp

## Spring 2025 (2. semester)

<a href="#">Practical Real Estate Agency 2</a>	RE216E 7.5 sp
<a href="#">Law for Estate Agents II</a>	RET2004 7.5 sp
<a href="#">Introduction to Accounting</a>	FIN1001 7.5 sp
<a href="#">Statistics</a>	STT1001 7.5 sp

## Autumn 2025 (3. semester)

<a href="#">Finance and Investment</a>	FIN1002 7.5 sp
<a href="#">Microeconomics</a>	ECO1001 7.5 sp
<a href="#">Marketing</a>	MAF1001 7.5 sp
<a href="#">Ex. Phil. Ethics, Sustainability and Social Responsibility</a>	FIL1001 7.5 sp

## Spring 2026 (4. semester)

<u>Research Methods</u>	MET1001 7.5 sp
<u>Macroeconomics</u>	ECO1003 7.5 sp
<u>Law</u>	RET1001 7.5 sp
<u>Organization</u>	ORG1001 7.5 sp

## Autumn 2026 (5. semester)

<u>Introduction to Property Development</u>	RET1007 7.5 sp
<u>Practical Real Estate Agency 3 (1/2)</u>	RE214E 0 sp
<u>Settlement for Estate Agents</u>	RET1003 7.5 sp
<u>Tax and Duty Laws for Estate Agents</u>	RET1004 7.5 sp

## Spring 2027 (6. semester)

<u>Cost Accounting and Budgeting</u>	REG1002 7.5 sp
<u>International Business Strategy</u>	ORG2001 7.5 sp
<u>Practical Real Estate Agency 3 (2/2)</u>	RE214E 15 sp

### Valgemner

<u>Introduction to Entrepreneurship and Development of Ideas</u>	ECO2004 7.5 sp
<u>International Marketing</u>	MAF2000 7.5 sp

### Programme description

The programme is a campus-based full-time programme with regular lectures. All courses have their own digital learning platforms. Learning and work forms will be based on research and praxis orientation. It will vary from one

subject to the next, and will be provided in the form of a.o. lectures, study groups, submissions and practical assignments. Team work facilitating training in communication and cooperation is frequently facilitated.

The study programme is modelled with natural progression in each subject area, meaning that each semester builds on knowledge acquired in the previous semester. Students are thus basically expected to pass all courses of one semester before proceeding to the next one. In order to commence the third year of this programme, the student must have successfully passed all courses from the first year as well as at least 30 ECTS credits from the second year. For individual adaptations of the programme plan, please contact the Nord University Business School administration. Specific recommendations and knowledge prerequisites are described in further detail in the respective course descriptions.

The programme is aimed at persons who want an education that leads to authorisation as Real Estate Agent (MNEF). The programme also includes general courses in business and management that provide a foundation for further studies on masters degree level at universities and university colleges in Norway as well as abroad.

The first year of study aims to provide students with an understanding of markets and contexts, and to develop the students' ability to critically reflect upon core values and issues. It also includes courses in mathematics, statistics, operational and financial accounting as well as jurisprudence.

The first year of this programme is common across all BSc programmes at Nord University Business School and it is therefore possible to apply for transfer from one programme to another during the first year of study.

The focus on real estate begins in the second year of study. In addition, courses in finance and investment as well as socio-economic courses are included on the curriculum.

During the third year of study, students focus on real estate, strategy and management. In addition, students take courses in applied methods, business and accounting.

## Learning outcomes

Upon successful completion of this programme, the candidate shall:

### Knowledge

Have knowledge of laws, regulations and best praxis for real estate agents related to purchase and sale of properties as well as document handling, accounting, settlement, taxes and duties.

Have thorough knowledge of key themes, theories, issues, processes, tools and methods in business accounting and administration, social economics and methodology.

Have knowledge of key themes in ethics, philosophy and legal methodology.

Have knowledge of research and development in various subject areas

Have knowledge of the history and traditions of business and management

Have knowledge of starting a company, new economic trends and innovation systems.

### Skills

Be able to make strategic and professional assessments in consulting and marketing situations

Be able to develop good routines and internal control systems for the different parts of a real estate agent job assignment

Be able to assess operations as well as socio-economic, human, legal, ethical and environmental consequences of decisions and actions

Be able to make economic and managerial choices based on limited resources so as to meet the organisation's goals in the best possible way

Be able to apply professional knowledge and relevant results from R&D work to practical and theoretical issues and make informed choices

Be able to reflect on his or her own professional work and adjust this under supervision

Be able to locate, assess and refer to information and academic material as well as present this in a way that informs an issues

Be able to use ICT and relevant software to solve various professional issues

## General competence

Be able to plan and conduct varied work assignments and project spanning across time, both alone and as participant in a group, in accordance with ethical requirements and guidelines

Be able to communicate key professional material such as theories, issues and solutions both in writing, orally and through other forms of expression

Be able to exchange views and experiences with others in the field and through this identify opportunities and challenges related to praxis

Has knowledge of innovation and innovation processes

Masters relevant professional tools, techniques and expressions

## Admission requirements

Opptak på bakgrunn av realkompetanse etter gjeldende regler. For dette programmet kreves matematikk og engelsk på GSK-nivå i tillegg til realkompetanse med relevant yrkeserfaring. Kontakt studieveilederen for mer informasjon om opptak på bakgrunn av realkompetanse.

## Career possibilities

With a bachelor's degree in real estate, students can work as assistants in a real estate company. After two years' practice, candidates can apply to become a real estate agent. This means that the candidate is responsible for brokerage commissions, can start his/her own real estate business or work as a professional leader in the field of real estate.

Candidates are also eligible for other positions in business and public administration. This applies primarily to areas related to the development, management or marketing of properties, but also to other positions in finance and accounting, business development, financial consulting, marketing and other administrative functions.

## Further education

Bachelor degree candidates are eligible to apply for master's degrees in economics, amongst other things, both in Norway and abroad. Bodø Graduate School of Business has extensive collaboration with a number of institutions abroad where our candidates are welcome to study. At Bodø Graduate School of Business students have the opportunity to continue for two years at master level attaining the title of Master of Science in Business

## Study abroad

Have you considered the possibility of going abroad during your studies?

It is possible to go on an exchange semester during the second year of study if the partner institution offers courses that can replace the compulsory courses in the exchangesemester at Nord. It is also possible to take credits at a summer school that can replace a course. The bachelor's degree is largely aimed at Norwegian conditions with several courses related to Norwegian laws and regulations. This limits the options for exchange.

You can find more information about the exchange [here](#).

## Costs

No tuition fees. Costs for semester registration and course literature apply. Beyond this, please refer to costs related to each course in the individual course descriptions.

## Assessment methods

The candidates' knowledge in all course subjects will be assessed according to the relevant regulations.

Examination forms will vary across courses. Take-home exams, papers, project assignments, case studies and other forms of presentations are used in combination with written and oral school exams. The Norwegian system for grading and assessment is applied, with an A denoting the best/highest grade and F denotes failed/not passed.

Coursework may also be assessed as passed/not passed or approved/not approved. There will be both individual and group-based forms of assessment, and both internal and external examiners. The programme concludes with an oral exam related to the course 'Practical Real Estate Agency 3'.

#### Programme evaluation

The programme is evaluated via student questionnaire, as well as by the programme director. The evaluations form a part of the University's quality assurance system.

#### Qualifications requirements and regulations

Please refer to the applicable legislation, regulations and related guidelines